

Q1 2019 Motability Pricing
Pricing valid from 1st January until 31st March

Internal

Model and Description	VTN	Basic Price (incl. Paint)	Dealer Discount (6%)	Motability Invoice Price (incl. VAT)	DLA / PIP / AFIP		WPMS	
					Advance Payment	Weekly Payment	Advanced Payment	Weekly Payment
Mii								
Mii 5dr Design Mii 1.0 12V 60PS	711641	£9,766.67	£586.00	£11,016.80	Nil	£54.50	Nil	£54.46
Mii 5dr FR-Line 1.0 12V 60PS	711950	£10,066.67	£604.00	£11,355.20	Nil	£53.00	Nil	£52.96
Mii 5dr FR-Line 1.0 12V 75PS	711949	£10,200.00	£612.00	£11,505.60	Nil	£53.00	Nil	£52.96
Ibiza								
Ibiza SE Technology 1.0 TSI 95PS	712361	£13,662.50	£819.75	£15,411.30	£99	T/A	Nil	£61.77
Ibiza SE Technology 1.6 TDI NR 95PS	712360	£15,579.17	£934.75	£17,573.30	Nil	T/A	Nil	£61.11
Ibiza FR 1.0 TSI 95PS	712358	£14,504.17	£870.25	£16,360.70	£99	T/A	Nil	£61.77
Ibiza FR 1.0 TSI 115PS	712357	£14,995.83	£899.75	£16,915.30	£99	T/A	Nil	£61.77
Ibiza FR 1.0 TSI DSG-auto 115PS	712355	£15,895.83	£953.75	£17,930.50	Nil	T/A	Nil	£61.11
Ibiza FR 1.6 TDI NR 95PS	712354	£16,420.83	£985.25	£18,522.70	£149	T/A	Nil	£62.10
Ibiza FR Sport 1.0 TSI 95PS	712353	£15,437.50	£926.25	£17,413.50	£99	T/A	Nil	£61.77
Ibiza FR Sport 1.0 TSI 115PS	712351	£15,929.17	£955.75	£17,968.10	£299	T/A	Nil	£63.09
Ibiza FR Sport 1.0 TSI DSG-auto 115PS	712350	£16,829.17	£1,009.75	£18,983.30	£199	T/A	Nil	£62.43
Ibiza FR Sport 1.6 TDI NR 95PS	712349	£17,354.17	£1,041.25	£19,575.50	£299	T/A	Nil	£63.09
Ibiza XCELLENCE 1.0 TSI 95PS	712348	£15,345.83	£920.75	£17,310.10	£99	T/A	Nil	£61.77
Ibiza XCELLENCE 1.0 TSI 115PS	711968	£15,704.17	£942.25	£17,714.30	£199	T/A	Nil	£62.43
Ibiza XCELLENCE 1.0 TSI DSG-auto 115PS	711967	£16,604.17	£996.25	£18,729.50	£199	T/A	Nil	£62.43
Ibiza XCELLENCE 1.6 TDI NR 95PS	712347	£17,262.50	£1,035.75	£19,472.10	Nil	T/A	Nil	£61.11
Ibiza XCELLENCE Lux 1.0 TSI 95PS	712346	£15,954.17	£957.25	£17,996.30	£199	T/A	Nil	£62.43
Ibiza XCELLENCE Lux 1.0 TSI 115PS	711966	£16,312.50	£978.75	£18,400.50	£299	T/A	Nil	£63.09
Ibiza XCELLENCE Lux 1.0 TSI DSG-auto 115PS	711965	£17,212.50	£1,032.75	£19,415.70	£299	T/A	Nil	£63.09
Ibiza XCELLENCE Lux 1.6 TDI NR 95PS	711964	£17,870.83	£1,072.25	£20,158.30	£199	T/A	Nil	£62.43
Arona								
Arona SE Technology 1.0 TSI 95PS	711946	£14,875.00	£892.50	£16,779.00	Nil	T/A	Nil	£61.11
Arona SE Technology 1.0 TSI DSG-auto 115PS	711945	£16,041.67	£962.50	£18,095.00	Nil	T/A	Nil	£61.11
Arona SE Technology 1.6 TDI NR 95PS	712343	£16,300.00	£978.00	£18,386.40	Nil	T/A	Nil	£61.11
Arona SE Technology Lux 1.6 TDI NR 115PS	712342	£16,870.83	£1,012.25	£19,030.30	Nil	T/A	Nil	£61.11
Arona FR 1.0 TSI 115PS	712341	£16,820.83	£1,009.25	£18,973.90	Nil	T/A	Nil	£61.11
Arona FR 1.0 TSI DSG-auto 115PS	711944	£17,720.83	£1,063.25	£19,989.10	Nil	T/A	Nil	£61.11
Arona FR 1.6 TDI NR 115PS	712340	£18,212.50	£1,092.75	£20,543.70	Nil	T/A	Nil	£61.11
Arona FR Sport 1.0 TSI 115PS	712339	£17,679.17	£1,060.75	£19,942.10	Nil	T/A	Nil	£61.11
Arona FR Sport 1.0 TSI DSG-auto 115PS	711943	£18,579.17	£1,114.75	£20,957.30	Nil	T/A	Nil	£61.11
Arona FR Sport 1.6 TDI NR 115PS	712338	£19,070.83	£1,144.25	£21,511.90	Nil	T/A	Nil	£61.11
Arona XCELLENCE 1.0 TSI 115PS	712337	£17,770.83	£1,066.25	£20,045.50	Nil	T/A	Nil	£61.11
Arona XCELLENCE 1.0 TSI DSG-auto 115PS	711942	£18,604.17	£1,116.25	£20,985.50	£99	T/A	Nil	£61.77
Arona XCELLENCE 1.6 TDI NR DSG-auto 95PS	712336	£19,662.50	£1,179.75	£22,179.30	Nil	T/A	Nil	£61.11
Arona XCELLENCE 1.6 TDI NR 115PS	712335	£19,162.50	£1,149.75	£21,615.30	Nil	T/A	Nil	£61.11
Arona XCELLENCE Lux 1.0 TSI 115PS	712334	£18,866.67	£1,132.00	£21,281.60	£199	T/A	Nil	£62.43
Arona XCELLENCE Lux 1.0 TSI DSG-auto 115PS	711939	£19,700.00	£1,182.00	£22,221.60	£299	T/A	Nil	£63.09

Q1 2019 Motability Pricing
Pricing valid from 1st January until 31st March

Internal

Model and Description	VTN	Basic Price (incl. Paint)	Dealer Discount (6%)	Motability Invoice Price (incl. VAT)	DLA / PIP / AFIP		WPMS	
					Advance Payment	Weekly Payment	Advanced Payment	Weekly Payment
Arona XCELLENCE Lux 1.6 TDI NR DSG -auto 95PS	712332	£20,758.33	£1,245.50	£23,415.40	£499	T/A	Nil	£64.42
Arona XCELLENCE Lux 1.6 TDI NR 115PS	712331	£20,258.33	£1,215.50	£22,851.40	£299	T/A	Nil	£63.09
Leon 5dr								
Leon 5DR SE 1.0 TSI 115PS	712330	£15,050.00	£903.00	£16,976.40	£299	T/A	Nil	£63.09
Leon 5DR SE 1.6 TDI NR 115PS	711655	£16,250.00	£975.00	£18,330.00	£299	T/A	Nil	£63.09
Leon 5DR SE 1.6 TDI NR DSG -auto 115PS	712329	£17,291.67	£1,037.50	£19,505.00	£799	T/A	Nil	£66.41
Leon 5DR SE Dynamic 1.0 TSI 115PS	711963	£15,687.50	£941.25	£17,695.50	£299	T/A	Nil	£63.09
Leon 5DR SE Dynamic 1.6 TDI NR 115PS	711607	£16,887.50	£1,013.25	£19,049.10	Nil	T/A	Nil	£61.11
Leon 5DR SE Dynamic 1.6 TDI NR DSG -auto 115PS	711962	£17,929.17	£1,075.75	£20,224.10	£599	T/A	Nil	£65.09
Leon 5DR FR 1.5 TSI EVO 130PS	711600	£17,745.83	£1,064.75	£20,017.30	Nil	T/A	Nil	£61.11
Leon 5DR FR 1.5 TSI EVO 150PS	711599	£19,091.67	£1,145.50	£21,535.40	£99	T/A	Nil	£61.77
Leon 5DR FR 1.5 TSI EVO DSG -auto 150PS	711598	£20,216.67	£1,213.00	£22,804.40	£199	T/A	Nil	£62.43
Leon 5DR FR 2.0 TSI DSG -auto 190PS	711653	£21,254.17	£1,275.25	£23,974.70	Nil	T/A	Nil	£61.11
Leon 5DR FR Sport 1.5 TSI EVO 130PS	711597	£19,537.50	£1,172.25	£22,038.30	£199	T/A	Nil	£62.43
Leon 5DR FR Sport 1.5 TSI EVO 150PS	711596	£20,883.33	£1,253.00	£23,556.40	£299	T/A	Nil	£63.09
Leon 5DR FR Sport 1.5 TSI EVO DSG -auto 150PS	711595	£22,008.33	£1,320.50	£24,825.40	£399	T/A	Nil	£63.76
Leon 5DR FR Sport 2.0 TSI DSG -auto 190PS	711652	£23,045.83	£1,382.75	£25,995.70	£499	T/A	Nil	£64.42
Leon 5DR XCELLENCE 1.5 TSI EVO 130PS	711594	£20,012.50	£1,200.75	£22,574.10	Nil	T/A	Nil	£61.11
Leon 5DR XCELLENCE 1.5 TSI EVO 150PS	711535	£20,450.00	£1,227.00	£23,067.60	£199	T/A	Nil	£62.43
Leon 5DR XCELLENCE 1.5 TSI EVO DSG -auto 150PS	711526	£21,575.00	£1,294.50	£24,336.60	£299	T/A	Nil	£63.09
Leon 5DR XCELLENCE 2.0 TSI DSG -auto 190PS	711651	£22,612.50	£1,356.75	£25,506.90	£199	T/A	Nil	£62.43
Leon 5DR XCELLENCE Lux 1.5 TSI EVO 130PS	711591	£20,700.00	£1,242.00	£23,349.60	Nil	T/A	Nil	£61.11
Leon 5DR XCELLENCE Lux 1.5 TSI EVO 150PS	711524	£21,137.50	£1,268.25	£23,843.10	£399	T/A	Nil	£63.76
Leon 5DR XCELLENCE Lux 1.5 TSI EVO DSG -auto 150PS	711522	£22,262.50	£1,335.75	£25,112.10	£499	T/A	Nil	£64.42
Leon 5DR XCELLENCE Lux 2.0 TSI DSG -auto 190PS	711650	£23,300.00	£1,398.00	£26,282.40	Nil	T/A	Nil	£61.11
Leon ST								
Leon ST SE 1.0 TSI 115PS	712328	£15,879.17	£952.75	£17,911.70	£299	T/A	Nil	£63.09
Leon ST SE 1.6 TDI NR 115PS	711649	£17,079.17	£1,024.75	£19,265.30	£299	T/A	Nil	£63.09
Leon ST SE 1.6 TDI NR DSG -auto 115PS	712327	£18,137.50	£1,088.25	£20,459.10	£799	T/A	Nil	£66.41
Leon ST SE Dynamic 1.0 TSI 115PS	711961	£16,516.67	£991.00	£18,630.80	£299	T/A	Nil	£63.09
Leon ST SE Dynamic 1.6 TDI NR 115PS	711648	£17,716.67	£1,063.00	£19,984.40	Nil	T/A	Nil	£61.11
Leon ST SE Dynamic 1.6 TDI NR DSG -auto 115PS	711960	£18,775.00	£1,126.50	£21,178.20	£599	T/A	Nil	£65.09
Leon ST FR 1.5 TSI EVO 130PS	711589	£18,575.00	£1,114.50	£20,952.60	Nil	T/A	Nil	£61.11
Leon ST FR 1.5 TSI EVO 150PS	711588	£19,920.83	£1,195.25	£22,470.70	£99	T/A	Nil	£61.77
Leon ST FR 1.5 TSI EVO DSG -auto 150PS	711587	£21,045.83	£1,262.75	£23,739.70	£199	T/A	Nil	£62.43
Leon ST FR 2.0 TSI DSG -auto 190PS	711647	£22,083.33	£1,325.00	£24,910.00	Nil	T/A	Nil	£61.11
Leon ST FR Sport 1.5 TSI EVO 130PS	711586	£20,366.67	£1,222.00	£22,973.60	£199	T/A	Nil	£62.43
Leon ST FR Sport 1.5 TSI EVO 150PS	711585	£21,712.50	£1,302.75	£24,491.70	£299	T/A	Nil	£63.09
Leon ST FR Sport 1.5 TSI EVO DSG -auto 150PS	711584	£22,837.50	£1,370.25	£25,760.70	£399	T/A	Nil	£63.76
Leon ST FR Sport 2.0 TSI DSG -auto 190PS	711646	£23,875.00	£1,432.50	£26,931.00	£499	T/A	Nil	£64.42
Leon ST XCELLENCE 1.5 TSI EVO 130PS	711583	£20,841.67	£1,250.50	£23,509.40	Nil	T/A	Nil	£61.11
Leon ST XCELLENCE 1.5 TSI EVO 150PS	711582	£21,279.17	£1,276.75	£24,002.90	£199	T/A	Nil	£62.43
Leon ST XCELLENCE 1.5 TSI EVO DSG -auto 150PS	711581	£22,404.17	£1,344.25	£25,271.90	£299	T/A	Nil	£63.09
Leon ST XCELLENCE 2.0 TSI DSG -auto 190PS	711645	£23,441.67	£1,406.50	£26,442.20	£199	T/A	Nil	£62.43
Leon ST XCELLENCE Lux 1.5 TSI EVO 130PS	711578	£21,529.17	£1,291.75	£24,284.90	Nil	T/A	Nil	£61.11

Q1 2019 Motability Pricing
Pricing valid from 1st January until 31st March

Internal

Model and Description	VTN	Basic Price (incl. Paint)	Dealer Discount (6%)	Motability Invoice Price (incl. VAT)	DLA / PIP / AFIP		WPMS	
					Advance Payment	Weekly Payment	Advanced Payment	Weekly Payment
Leon ST XCELLENCE Lux 1.5 TSI EVO 150PS	711577	£21,966.67	£1,318.00	£24,778.40	£399	T/A	Nil	£63.76
Leon ST XCELLENCE Lux 1.5 TSI EVO DSG-auto 150PS	711576	£23,091.67	£1,385.50	£26,047.40	£499	T/A	Nil	£64.42
Leon ST XCELLENCE Lux 2.0 TSI DSG-auto 190PS	711644	£24,129.17	£1,447.75	£27,217.70	Nil	T/A	Nil	£61.11
Ateca								
Ateca SE 1.0 TSI Ecomotive 115PS	711959	£18,100.00	£1,086.00	£20,416.80	£599	T/A	Nil	£65.09
Ateca SE 1.5 TSI EVO 150PS	710826	£19,525.00	£1,171.50	£22,024.20	£499	T/A	Nil	£64.42
Ateca SE 1.5 TSI EVO DSG-auto 150PS	710825	£20,675.00	£1,240.50	£23,321.40	£699	T/A	Nil	£65.75
Ateca SE 1.6 TDI NR 115PS	711958	£19,858.33	£1,191.50	£22,400.20	£299	T/A	Nil	£63.09
Ateca SE 1.6 TDI NR DSG-auto 115PS	711957	£21,008.33	£1,260.50	£23,697.40	£499	T/A	Nil	£64.42
Ateca SE Technology 1.5 TSI EVO 150PS	710824	£20,991.67	£1,259.50	£23,678.60	£599	T/A	Nil	£65.09
Ateca SE Technology 1.5 TSI EVO DSG-auto 150PS	710823	£22,141.67	£1,328.50	£24,975.80	£799	T/A	Nil	£66.41
Ateca SE Technology 1.6 TDI NR 115PS	711956	£21,325.00	£1,279.50	£24,054.60	£299	T/A	Nil	£63.09
Ateca SE Technology 1.6 TDI NR DSG-auto 115PS	711955	£22,475.00	£1,348.50	£25,351.80	£599	T/A	Nil	£65.09
Ateca FR 1.5 TSI EVO 150PS	710822	£21,958.33	£1,317.50	£24,769.00	£699	T/A	Nil	£65.75
Ateca FR 1.5 TSI EVO DSG-auto 150PS	710821	£23,108.33	£1,386.50	£26,066.20	£899	T/A	£51	£66.74
Ateca FR Sport 1.5 TSI EVO 150PS	710820	£23,112.50	£1,386.75	£26,070.90	£1,249	T/A	£164	T/A
Ateca FR Sport 1.5 TSI EVO DSG-auto 150PS	710819	£24,262.50	£1,455.75	£27,368.10	£1,499	T/A	£414	T/A
Ateca XCELLENCE 1.5 TSI EVO 150PS	710818	£22,225.00	£1,333.50	£25,069.80	£899	T/A	£51	£66.74
Ateca XCELLENCE 1.5 TSI EVO DSG-auto 150PS	710817	£23,375.00	£1,402.50	£26,367.00	£1,199	T/A	£114	T/A
Ateca XCELLENCE 1.6 TDI NR 115PS	711953	£22,825.00	£1,369.50	£25,746.60	£699	T/A	Nil	£65.75
Ateca XCELLENCE 1.6 TDI NR DSG-auto 115PS	711952	£23,975.00	£1,438.50	£27,043.80	£999	T/A	£151	£66.74
Ateca XCELLENCE Lux 1.5 TSI EVO 150PS	710816	£24,341.67	£1,460.50	£27,457.40	£1,499	T/A	£414	T/A
Ateca XCELLENCE Lux 1.5 TSI EVO DSG-auto 150PS	710815	£25,491.67	£1,529.50	£28,754.60	£1,749	T/A	£664	T/A
Ateca XCELLENCE Lux 1.6 TDI NR 115PS	711643	£24,941.67	£1,496.50	£28,134.20	£1,499	T/A	£414	T/A
Ateca XCELLENCE Lux 1.6 TDI NR DSG-auto 115PS	711642	£26,091.67	£1,565.50	£29,431.40	£1,749	T/A	£664	T/A
Alhambra								
Alhambra SE 2.0 TDI NR Ecomotive 150PS	710828	£26,066.67	£1,564.00	£29,403.20	£999	T/A	£151	£66.74
Alhambra SE 2.0 TDI NR DSG-auto 150PS	710827	£27,183.33	£1,631.00	£30,662.80	£1,499	T/A	£414	T/A
Alhambra SE L 2.0 TDI NR Ecomotive 150PS	710804	£28,612.50	£1,716.75	£32,274.90	£1,349	T/A	£264	T/A
Alhambra SE L 2.0 TDI NR DSG-auto 150PS	710806	£29,729.17	£1,783.75	£33,534.50	£1,799	T/A	£714	T/A
Alhambra XCELLENCE 2.0 TDI NR Ecomotive 150PS	710765	£29,120.83	£1,747.25	£32,848.30	£1,499	T/A	£414	T/A
Alhambra XCELLENCE 2.0 TDI NR DSG-auto 150PS	710764	£30,229.17	£1,813.75	£34,098.50	£1,999	T/A	£914	T/A